

About Centre for Fathering:

Centre for Fathering (CFF) is a non-profit organization founded in 2000 to promote active and involved Fathering and address issues caused by fatherlessness in Singapore. The organization aims to turn the hearts of fathers and children towards each other by inspiring fathers to be better role models and strengthen families. We equip men to be the fathers their children need.

CFF runs the DADs for Life and MUMs for Life movements and the National Initiatives includes, but not limited to: Back To School With Dad, Celebrating Fathers, Eat with your Family Day, Great Companies for Dads Awards and Mum's Day Out.

<https://fathers.com.sg/visionmission/>

What we offer you:

- Opportunity to work in a family-centric cultured environment.
- Hybrid work model arrangement
- We encourage employees to put family first and Flexible Work Arrangement (FWA) is a given.

Position & Reports To

Senior Manager / Director, Fundraising

Reports to CEO and Board on fundraising performance, trends, and long-term outlook

Job Overview

The Senior Manager/Director, Fundraising will be responsible for leading all fundraising strategies and activities for Centre for Fathering: DADs for Life and MUMs for Life.

This includes developing and executing an innovative, multi-channel fundraising plan to cultivate new donors and revenue streams, while stewarding and retaining existing supporters.

The person will oversee fundraising from individual donors, corporations, foundations, and other sources.

This is a senior leadership role that will build and manage a high-performing fundraising team.

Responsibilities and Duties

- 1) Develop and implement a comprehensive fundraising strategy to significantly increase revenue from diverse sources including individual donors, corporations, foundations, government grants, fundraising events, etc.
- 2) Build and maintain a robust pipeline of donor prospects through networking, research, and outreach

CFF-Director Fundraising

- 3) Responsible for all fundraising campaigns, appeals, events, grant proposals, corporate partnerships, and crowd-funding initiatives
- 4) Build a team of fundraising professionals that are passionate about of cause and mission on fathering
- 5) Set ambitious yet achievable financial goals and associated activity metrics for fundraising streams
- 6) Leverage data, analytics, and industry best practices to optimize fundraising efforts and donor communications
- 7) Ensure fundraising activities comply with all relevant laws, ethical guidelines, and organisational policies
- 8) Collaborate with marketing/communications to develop compelling cases for support and fundraising materials
- 9) Provide leadership and represent the organisation to potential and existing donors and partners

Qualifications and experiences

- Bachelor's degree required, advanced degree preferred
- > 10+ years of progressive fundraising experience across multiple channels and donor types
- Proven ability to design and execute successful multi-million dollar fundraising campaigns
- Track record of cultivating and soliciting major donations from corporations, and foundations
- Experience managing and motivating fundraising teams to meet and exceed goals
- Superior communication skills and ability to passionately convey the organization's mission
- Strong data analysis, strategic planning, budgeting and financial management capabilities
- Diplomacy and exceptional relationship-building talent with internal and external stakeholders
- Knowledge of fundraising legal compliance, ethical standards, and best practices
- Creative, entrepreneurial, and results-oriented mindset

Remuneration

Remuneration will commensurate with qualification and experience, in alignment with the NCSS Salary Guidelines